

N. K. MITTAL & ASSOCIATES

CHARTERED ACCOUNTANTS

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N. K. Mittal B.Com, FCA, LLB, EMBA

Auditor's Report On the Annual Financial Results for the Year ended 31st March, 2014

То

Board of Directors of MARKSANS PHARMA LIMITED

We have audited the Annual Financial Results of MARKSANS PHARMA LIMITED for the Financial Year ended 31st March, 2014, attached herewith, being submitted by the company pursuant to the requirement of clause 41 of the Listing Agreement except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. These financial results have been prepared on the basis of the interim financial statements, which are the responsibility of the company's management. Our responsibility is to express an opinion on these annual financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, issued pursuant to the Companies (Accounting Standards) Rules, 2006 as per Section 211(3C) of the Companies Act, 1956 or by the Institute of Chartered Accountants of India and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these annual financial results:

are presented in accordance with the requirements of clause 41 of the Listing Agreement in this (i) regard; and

give a true and fair view of the net profit and other financial information for the financial year (ii) ended 31st March, 2014.

Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the company in terms of clause 35 of the Listing Agreement and found the same to be correct.

For N. K. MITTAL & ASSOCIATES. **Chartered Accountants**

> (N. K. MITTAL) (PROPRIETOR) (M. NO. 46785)

Place: Mumbai Date: 29th May, 2014



MARKSANS PHARMA LIMITED Regd. Office:11th Floor,Lotus Business Park,Off. New Link Road, Andheri [West], Mumbai-400053 CIN:L24110MH1992PLC066364 AUDITED STANDALONE FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2014

| ART 1 | | 3 MONTHS ENDED | | | Current Year ended | (₹ in Million) Previous Year ended |
|----------|---|-----------------------------------|--|---|---|--|
| | | 31.03.2014 | 31.12.2013 | 31.03.2013 | 31.03.2014 | 31.03.2013 |
| r No | PARTICULARS | (AUDITED) | (UNAUDITED) | (AUDITED) | (AUDITED) | (AUDITED) |
| | Income | | | | | |
| | a) Net Sales/ Income from Operations (Net of excise duty) | 836.70 | 807.40 | 586.71 | 3,149.45 | 1,922.9 |
| | b) Other Operating Income | 6.08 | | (2.42) | 33.12 | 41.7 |
| | Total Income from operations (net) | 842.78 | 807.40 | 584.29 | 3,182.57 | 1,964.6 |
| 2 | Expenses | | | | | |
| | a) Cost of Material Consumed | 483.04 | 372.39 | 112.96 | 1,426.34 | 659.5 |
| | b) Purchase of Stock - in- trade | 67.31 | 75.45 | 118.35 | 288.37 | 275.5 |
| | c) Changes in Inventories of finished goods , work-in -progress | | | States and | | |
| | and stock- in- trade | (14.19) | (15.27) | 92.36 | (18.41) | 91.9 |
| | d) Employee benefits expense | 71.24 | 47.99 | 48.53 | 213.89 | 153.9 |
| | e) Depreciation and amortisation expense | 19.63 | 22.49 | 21.84 | 86.56 | 87.0 |
| | f) Other expenses | 99.63 | 105.81 | (109.91) | 401.09 | 299.3 |
| | Total Expenses | 726.66 | 608.86 | 284.13 | 2,397.84 | 1,567.3 |
| 3 | Profit/(Loss) from operations before other income, | | | | | |
| | finance costs and exceptional items (1-2) | 116.12 | 198.54 | 300.16 | 784.73 | 397.3 |
| 4 | Other Income | | - | | | - 100 |
| 5 | Profit/(Loss) from Ordinary activities before finance costs | | | | | |
| | and excptional items(3+4) | 116.12 | 198.54 | 300.16 | 784.73 | 397.3 |
| 6 | Finance cost | 34.72 | 16.70 | 29.84 | 152.13 | 101.3 |
| 7 | Profit/(Loss) from ordinary activities after finance costs | | | and the second second | | States States |
| ' | but before exceptional items(5-6) | 81.40 | 181.84 | 270.32 | 632.60 | 296.0 |
| 0 | Exceptional items | - | - | | 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 | |
| 0 | Profit/(Loss) from Ordinary activities before Tax (7-8) | 81.40 | 181.84 | 270.32 | 632.60 | 296.0 |
| 10 | Tax Expenses (Includes Deferred Tax & Tax for Earlier Year) | 28.52 | 25.00 | (99.78) | 77.02 | (99.7 |
| 10 | Net Profit/(Loss) from Ordinary activities after tax(9-10) | 52.88 | 156.84 | 370.10 | 555.58 | 395.8 |
| 11 | Less: Extraordinary Item | - | - | - | - | - |
| | Net Profit/ (Loss) for the period (11-12) | 52.88 | 156.84 | 370.10 | 555.58 | 395.8 |
| 13 | Paid up Equity Share Capital (Face Value Re.1 each) | 385.31 | 385.31 | 385.31 | 385.31 | 385.3 |
| 14 | Reserve Excluding Revaluation Reserve | 000101 | | | 1,078.89 | 579.4 |
| 15 | Reserve Excluding Revaluation Reserve | | | The second | | |
| 10 | a) Earnings Per Share (before extraordinary items.Rs.)- Basic | 0.14 | 0.41 | 0.96 | 1.44 | 1.0 |
| 10 | Diluted | 0.14 | 0.41 | 0.96 | 1.44 | 1.0 |
| | b) Earnings Per Share(after extraordinary items- Rs.)- Basic | 0.14 | 0.41 | 0.96 | 1.44 | 1.0 |
| | b) Earnings Per Share (arter extraordinary items rist) build Diluted | 0.14 | 0.41 | 0.96 | 1.44 | 1.0 |
| | | 0.14 | 0.11 | 0.00 | | |
| ART 2 | | | | and the second second | | |
| | PARTICULARS OF SHAREHOLDING | | | | | |
| 1 | Public Shareholding: | 187,815,471 | 187,815,471 | 188,634,244 | 187,815,471 | 188,634,24 |
| | - Number of Shares | 48.75% | 48.75% | 48.96% | 48.75% | 48.96 |
| | - Percentage of Holding | 197,491,733 | 197.491.733 | 196,672,960 | 197,491,733 | 196.672.96 |
| 2 | Promoters and Promoter group Shareholdings | 197,491,733 | 197,491,733 | 190,072,900 | 197,491,733 | 190,072,90 |
| S. S. S. | a). Pledged/Encumbered | NUL : | NIL | NIL | NIL | NIL |
| | - Number of Shares | NIL | N.A | N.A | N.A | N.A |
| | - Percentage of Holding | N.A | N.A | N.A | N.A | N.A |
| | (as a % of the total shareholding of Promoter and | | | | | |
| | Promoter Group) | | | NI A | NI A | N.A |
| | - Percentage of Holding | N.A | N.A | N.A | N.A | N.A |
| | (as a % of the total share capital of the Company) | | | | | |
| | b). Non-encumbered | | 107 101 700 | 100.070.000 | 107 101 700 | 100.070.00 |
| | - Number of Shares | 197,491,733 | 197,491,733 | 196,672,960 | 197,491,733 | 196,672,96 |
| | - Percentage of Holding | 100% | 100% | 100% | 100% | 100 |
| | (as a % of the total shareholding of Promoter and | Section of the State of the State | and a state of the second state | | | |
| | Promoter Group) | 1 marshall | | | | |
| | - Percentage of Holding | 51.25% | 51.25% | 51.04% | 51.25% | 51.04 |
| | (as a % of the total share capital of the Company) | | the second s | and the second se | | |

| B INVESTOR COMPLAINTS | 3 MONTHS ENDED 31.03.2014 |
|--|------------------------------|
| Pending at the beginning of the quarter | Nil |
| Received during the guarter | 1 |
| Disposed of during the quarter | 1 |
| Remaining unresolved at the end of the quarter | Nil |

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Notes:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 29.05.2014.
- 2 The Company has published it's consolidated financial statements separately. On consolidated basis, it has achieved revenue of ₹ 6335.01 Millions and PAT of ₹ 719.08 Millions for the year ended 31.03.2014.
- 3 The Board of Directors has recommended dividend of 10% which is ₹ 0.10 per equity share of ₹ 1/- each face value subject to the approval of shareholders in the ensuing Annual General Meeting
- 4 The Company is primarily engaged in a single business segment of Manufacturing & Marketing of Pharmaceutical Formulations.
- 5 The figure for the quarter ended March 31,2014 are the balancing figures between audited figures in respect of the full financial year ended March 31,2014 and the unaudited published year to date figure upto December 31,2013 being the date of the end of the third quarter of the financial year.
- 6 Previous year's figures have been re-grouped/re-classified, whereever necessary, so as to make them comparable
- with the current year's figures. 7 Statement of Assets and Liabilities:

| | 1.4.5 | Particulars | (₹ in Million) As at | | |
|--------|----------------|---|--|-----------------------|--|
| | | | 31.03.2014 | 31.03.2013 | |
| | | | AUDITED | AUDITED | |
| A 1 | | EQUITY AND LIABILITIES | | | |
| | 1000 | Shareholders' funds | | | |
| | (a) | Share capital | 520.31 | 520.3 | |
| | (b) | Reserves and surplus | 1,078.89 | 579.4 | |
| | (C) | Money received against share warrants | The sense and the loss | a santa na | |
| | | Sub -total-Shareholders' funds | 1,599.20 | 1,099.7 | |
| 2 | | Non-current liabilities | | | |
| | (a) | Long-term borrowings | 198.15 | 78.7 | |
| | (b) | Deferred tax liabilities (Net) | 18.68 | 22.2 | |
| | | Sub-total - Non-current liabilities | 216.83 | 100.98 | |
| | | | 210.00 | 100.0 | |
| 3 | | Current liabilities | and the second | | |
| | (a) | Short-term borrowings | 580.59 | 753.1 | |
| | (b) | Trade payables | 405.04 | 298.5 | |
| | (c) | Other current liabilities | 735.86 | 750.5 | |
| | (d) | Short-term provisions | 226.78 | 99.50 | |
| | | Sub-total -Current liabilities | 1,948.27 | 1,901.73 | |
| | | TOTAL-EQUITY AND LIABILITIES | 3,764.30 | 3,102.48 | |
| | | ASSETS | Search States | | |
| 1 | | Non-current assets | | | |
| | (a) | Fixed assets | 668.14 | 728.55 | |
| | (b) | Non-current investments | 676.16 | 676.16 | |
| | (c) | Long-term loans and advances | 15.01 | 12.02 | |
| | | Sub-total - Non-current assets | 1,359.31 | 1,416.73 | |
| 2 | | Current assets | en a la adde a e | and the second second | |
| | (a) | Inventories | | 1000 | |
| | (b) | Trade receivables | 556.09 | 513.18 | |
| | 1000 | | 1,123.80 | 914.19 | |
| | (c) | Cash and cash equivalents | 333.74 | 4.13 | |
| | (d) | Short-term loans and advances | 391.36 | 254.25 | |
| | (e) | Other current assets- Miscellaneous expenditure | - | 1 | |
| | | Sub-total - Current assets | 2,404.99 | 1,685.75 | |
| | and the second | TOTAL ASSETS | 3,764.30 | 3,102.48 | |

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Place: Mumbai. Date:29.05.2014 www.marksanspharma.com For MARKSANS PHARMA LIMITED

MARK SALDANHA

Managing Director.